

# Newsletter

## Exam Success

Across the Bulley Davey teams we congratulate those who have worked hard at their exams and we are happy to report the following successes.

Congratulations go to Samuel Fox of the Oundle office who has completed his final Chartered Tax Adviser (CTA) examinations, to Jake Burton of the Holbeach office who has qualified under the Association of Chartered Certified Accountants (ACCA) and to Paige Abbott of the Wisbech office on successfully completing her Association of Accounting Technicians (AAT) exams.

## Helping you with probate

We pride ourselves on being able to advise and assist you at every stage in your financial journey including during those difficult times such as the death of someone close to you. The Bulley Davey Estate Planning and Probate team can help you with your legal responsibilities at this challenging time.

We can provide you with as much or little support as you need guiding you through this complicated and often lengthy procedure. Our specialist financial and tax knowledge assists in speeding the process up, keeping costs down and leaving you with peace of mind.

For more information on how we can help you please contact the Estate Planning and Probate team on 01733 421909 or email us at [bdepp@bulleydavey.co.uk](mailto:bdepp@bulleydavey.co.uk)

## Springtime Chaos Ahead?

As Wintertime draws to a close, we could be forgiven for thinking that we've been somewhat lucky to have avoided much of the prolonged periods of cold weather disruption this time around. For many people the prospect of a chaotic start to Spring is now becoming a much bigger concern.

The BREXIT situation rumbles on and still, at the time of going to press, there seems to be no certainty that we will leave the EU as planned on, soon after or much later than 29th March and, if so, whether a deal will be in place or not. This continuing uncertainty is making life increasingly difficult for many businesses with heightened risks not just in future planning but also now day to day operations as well.

**Making Tax Digital (MTD)** is a huge undertaking ultimately with wide reaching implications for all taxpayers, their advisers and HMRC themselves. 1st April 2019 sees the biggest step forward as part of this initiative so far as virtually all VAT registered businesses will be required to submit their VAT returns for periods starting after this date using the new MTD for VAT protocol. This requires accounting records to be kept in an electronic format incorporating, amongst other things, electronic links where multiple systems are used.

The onus is squarely upon each business affected to ensure that they comply with the new regime and it's fair to say that this process is not going to be straightforward for many. Those businesses that have already adopted MTD compliant cloud accounting software (such as Xero or Quickbooks)

are likely to find the transition easiest; a number of alternative approaches are possible but the key to success is to ensure that you have a clear and practical plan in place. An initial 12 month "soft landing" period will undoubtedly be useful for many however all businesses affected will need to take some immediate action.



Even if your business is already VAT registered, there is a requirement to register with HMRC again as a separate online activation process for MTD for VAT if your annual turnover exceeds the current VAT registration threshold (£85,000). The process is simplified somewhat where a business intends to use an agent (such as Bulley Davey) to file MTD compliant VAT returns on their behalf.

At this point a significant concern is how well HMRC's own new (and still under development) MTD for VAT IT systems will cope with the sheer volume of UK businesses attempting to register for the new regime. If you require any assistance with your HMRC online MTD for VAT registration or the adoption of MTD for VAT compliant accounting records then please contact us.



## Capital gains tax and your home

Where a property is someone's residence for all their 'period of ownership', there is no capital gains tax to pay on the sale of a main private residence. But with off-plan purchase, where a property is purchased before it's built, the position with regard to capital gains tax is proving more contentious.

In 2017, a case concerning principal private residence relief (PPR) and an off-plan purchase resulted in victory for the taxpayer. The case was brought by Mr Desmond Higgins, who had bought an off-plan apartment in 2006. Because of delays in construction attributable to the credit crunch, he was unable to take up occupation until 2010. He subsequently sold the apartment a year later for substantially more than he had purchased it.

HMRC sought to restrict the PRR available in this case. It argued that Mr Higgins' period of ownership began in 2006 – even though this was before the apartment had actually

been constructed. The tribunal however, held that ownership would ordinarily be said to start when a dwelling was physically and legally completed, and the purchaser had the right to occupy. It allowed Mr Higgins' appeal, upholding his right to PRR – and quashing a tax bill of over £60,000.

However, the Upper Tribunal has now reversed this verdict. It pointed out that the property was a chargeable asset acquired when unconditional contracts were exchanged - in this case in 2006.

Holding that a gain accrued over the entire period, from contract to purchase to ultimate disposal, the Upper Tribunal

found that there was nothing 'unfair' in restricting PRR on an off-plan purchase. It also highlighted the fact that the taxpayer had the right, if he chose, to sub-sell the apartment before it was constructed. Had he done so, a chargeable gain would have arisen on any increase in value. 'There would have been no question of any main residence relief in relation to that gain,' the tribunal commented.

With anything pertaining to PRR, attention to the strict detail of the rules is important. Should you have any questions, we should be only too pleased to provide advice tailored to your individual circumstances.



## Chasing late payments

Nearly a quarter of UK businesses report that late payments threaten their survival. The Federation of Small Businesses reports that the problem goes beyond just paying late. It encompasses practices like retrospective discounting and 'paying-to-stay', which sees smaller companies paying to be retained as suppliers without any promise of work.

If no explicit terms for payment are agreed, then legally, payment is assumed to be due after 30 days for the purpose of charging statutory interest. At present, a government-sponsored voluntary Prompt Payment Code exists, requiring signatories not only to pay within 60 days - in line with legal requirements - but also to work towards payment within 30 days. Some large businesses now have to report on their payment terms and practices, to allow other businesses to check their payment track record before taking on work. The government also encourages recourse to the Small Business Commissioner, whose office helped small businesses

recover over £2 million in unpaid invoices last year. It will now also have input into the Prompt Payment Code.

The government is looking into new ways to require large firms to pay supply chains promptly. Ensuring company boards have responsible payment practices in place throughout their supply chain is one area under consideration. So, too, is helping small businesses pro-actively manage the payments process, using state-of-the-art accounting software. This is an area in which we would be happy to advise.

# The innovating business

The Catapult programme exists to help UK businesses take ideas off the drawing board and turn them into reality. To date, the programme has supported nearly 6,000 small and medium enterprises looking to bring new products and services to market.

Run by government-sponsored Innovate UK, the Catapult programme connects UK businesses with resources, equipment, expertise and contacts in the UK research and academic community. The programme works via a network of not-for-profit technology and innovation centres throughout the UK. It is targeted at high-tech sectors, and each centre has a particular specialism. These include compound semiconductor applications; digital; energy systems; high value manufacturing; and offshore renewable energy.

The centres can be used by any UK business, regardless of size or longevity. To help you decide if the programme is right for your business, each centre has its own website and social media channels. There are also business development teams available to talk to those interested. Further information is here [catapult.org.uk](http://catapult.org.uk).



## How to keep staff

Keeping staff can be difficult. One recent report found that workers in the UK change employer, on average, every five years – and that millennials could have been through four different jobs by the time they are 31.

All of this can spell tough times for employers. High employee turnover means increased recruitment costs. Then there's the unavoidable disruption as new workers bed in, going through the induction and training they need before they're effective new members of your team. There can also be knock-on consequences for morale among staff 'survivors', who can find constant change unsettling.

### My generation

It can be helpful to segment your workforce when recruiting and designing incentives. Be aware of the difference between generations. Research suggests that different generations have different search images for employment. Whereas earlier generations have favoured medical and dental insurance as workplace incentives, this appears to have less attraction for millennials. As far as millennials are concerned, the possibility of taking extra leave carries more weight. The difference in generations also shows up when it comes to the factors pulling millennials towards employers. Here they appear to favour the more tech-savvy employer – those with a more digital operation.

### Quality of life

Experts are increasingly linking the ease with which staff can be retained to overall feelings of wellbeing. And there is evidence that, right across the board, quality of life incentives offered by employers can make a disproportionate impact to staff perceptions.

Quality of life incentives can be radical and don't always need to cost the employer money. Offering staff the opportunity to bring a dog to work, for instance, could transform employee experience. One company offers Pawternity Leave – 'like Parental Leave, but with more throwing of sticks' – to staff with a new dog. Allowing staff to listen to music on headphones, or personalise their workspace with personal effects are other low-cost, but potentially high-impact, suggestions.

### Feedback

Getting a two-way flow of communication, so that employers know what works for staff, and where change might be beneficial is another key recommendation. Carrying out regular staff satisfaction surveys can be one way to do this. An employer can do this formally or informally. One employer sent Valentine's Day cards to staff, asking them to say one thing they liked about their work and one they would like to change. Before long, it reported a 13-point increase in response to the statement 'I believe management will act on feedback.'

### Financial stress

Research shows that possibly as many as 40% of employees are under financial stress. This can lead to lower productivity, absence and poor relationships with colleagues. It can also impact mental health. A new and increasingly popular move to help here is staff financial education. Providing skilled advice on budgeting, savings and planning for retirement can make a valuable staff incentive package. We should be delighted to assist in this important area.

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# New era for capital allowances

## Annual Investment Allowance

Budget 2018 brought change to the capital allowances regime, including a two-year increase in the Annual Investment Allowance (AIA). This rises from £200,000 to £1 million for expenditure incurred on or after 1 January 2019.

The £200,000 limit currently in existence gives 100% tax relief on expenditure on qualifying plant and machinery (but not cars) for businesses and owners of commercial property. For a business planning more major expenditure, the new limit will be welcome news. Please speak to us if your accounting year end spans the 31 December 2018 cut-off, to ensure that you maximise qualifying expenditure.

## New Structures and Buildings Allowance

A new capital allowance, the Structures and Buildings Allowance (SBA), will give relief for expenditure on certain structures and buildings. Since the ending of Industrial and Agricultural Buildings Allowances, no relief has been available for most structures and buildings. The SBA addresses the gap, and is intended to encourage investment in construction for commercial activity.

Relief will be given on eligible construction costs incurred on or after 29 October 2018. Where a contract for the physical construction work is entered into before this date, relief is not available. The rules are subject to consultation, but the broad proposals are as follows below.

### Key facts

The SBA will be available for new structures and buildings intended for commercial use, and the improvement of existing structures and buildings, including the cost of converting or renovating existing premises to qualifying use.

Relief will be available to businesses chargeable to income tax and companies chargeable to corporation tax. It will be limited to the original cost of construction or renovation, and given across a fixed 50-year period, at an annual flat rate of 2% regardless of changes in ownership.

When the asset is disposed of, the purchaser will continue to claim the annual allowance of 2% of the original cost if the asset continues to be used for a qualifying activity. There will be no balancing adjustments on sale for the vendor. For chargeable gains purposes, the allowable cost of the asset will be reduced by the total amount of relief claimed.

Relief for the SBA will be available from the date the structure or building is brought into

use for the first time for a qualifying activity. UK and overseas structures and buildings will be eligible where the business is within the charge to UK tax.

Special provisions will apply for leasing transactions. Where an asset is leased, both lessor and lessee may be able to claim the SBA for qualifying expenditure that they themselves incur on construction works. However special rules will apply where the grant of a lease is substantially the sale of the property interest. These rules may result in the lessee becoming entitled to the attributable SBA.



## Qualifying activities

Only certain expenditure will qualify. The structures or buildings must be brought into use for qualifying activities. These include trades, professions or vocations, and certain UK or overseas properties businesses - essentially commercial property lettings. The type of structures and buildings covered awaits final clarification, but is expected to include: offices; retail and wholesale premises; walls; hotels and care homes; factories and warehouses.

## Exclusions and apportionment

Expenditure on land or residential property or other buildings functioning as dwellings will not be eligible. What constitutes a dwelling is to be clarified. University, school or military accommodation, and prisons look set to be classed as dwellings. Work spaces forming an integral part of a dwelling, such as home-offices, will not be eligible. With mixed use, such as between commercial and residential units in a development, relief will be apportioned.

Please do contact us for advice on tax-efficient expenditure.